

VIRGINIA CSBG MONTHLY NEWSLETTER

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Using Targets To Achieve Better Outcomes

The ability of a local CAA to set and meet realistic targets reflects the expectations of the Government Performance Results Act by:

- Establishing performance goals to define the level of performance to be achieved by a program activity.
- Expressing such goals in an objective, quantifiable, and measurable form.
- Providing a basis for comparing the actual program results with the established performance goals.



Audit Reminder!

Agencies with a Fiscal Year ending 6/30/2015 need to submit audit reports 30 days after the date the report is received by the Agency or 9 months after the Fiscal Year End of 6/30/2015, thus the agencies with a FYE of 6/30 are due by 3/31/2016 or earlier.

Network Spotlight

This month we want to recognize Diane Musso from Eastern Shore Area Agency on Aging and



A target is a number representing the projected scope of the outcome that you predict you can achieve. Another way to think of a target is that it is a commitment of projected performance based on your knowledge of past performance.

That figure will answer questions such as:

- How much?
- How many?
- What percent of those needing or receiving service are expected to achieve the result?

A negative characteristic of targets is that managers may set and report on targets that are not challenging. This is the concept that once you set a number of expected results, you either "pass or fail" in achieving the set number. Consequently, managers may be tempted to set low targets so they are sure on "passing" and reaching the established number. [Continue Reading.](#)

Strengthening Nonprofits

Matt Fitzgerald from OVCS for completing their ROMA Certification. We also want to congratulate Lil Dupree from People, Inc., Lil just received her Master Trainer ROMA Certification. With the addition of Matt and Diane, Virginia now has 4 certified trainers across the state, the fourth trainer is Reverend William Coleman from Tri-County Community Action Agency. All four trainers are available to work with agencies across the state on integrating ROMA into their practices.

Building Multiple Revenue Sources

The Building Multiple Revenue Sources Guidebook was developed by the National Resource Center and later updated by the Department of Health and Human Services, National Resource Center. This toolkit is for anyone who is interested in expanding the capacity of nonprofit services in their community - from front-line service providers to executives in large intermediary organizations. [Learn More.](#)



March At A Glance

March 9th- Neighborhood Assistance Program (NAP) Webinar

March 15th- NAP Application Available

March 31st- OVCS submits Annual Report to OCS

Upcoming Webinars

NAP Webinar

The Neighborhood Assistance Program will be conducting a webinar designed specifically for Community Action Agencies. The webinar will focus on how agencies can use NAP Credits and briefly discuss the application process. You will also hear from agencies currently using NAP credits within their organization.

[Webinar Information](#)

Wednesday, March 9th at 2:00pm

<https://global.gotomeeting.com/join/468399653>

You can also dial in using your phone:

Dial +1 (872) 240-3212

Access Code: 468-399-653

ROMA Next Generation Release

NASCSP has been working with the CSBG Network since August 2015 to develop the "Next Generation" of ROMA principles, practices and resources. ROMA Next Generation will move ROMA to a new level and push CSBG forward to strengthen Community Action.

On Thursday, March 3, NASCSP will post the latest draft of ROMA Next Generation on www.nascsp.org. This will begin the informal comment period for NASCSP that will end on April 1st.

Our office will be reviewing this information and will be providing feedback, but we urge agencies to review and provide feedback as well. After the informal comment period ends, NASCSP will prepare the materials and submit them to federal OCS and the federal OMB Clearance process.

You can send feedback either straight to NASCSP or send the feedback to csbg@dss.virginia.gov and we will compile and send. We also plan to share the feedback we receive with the Virginia network.

Virginia will be submitting its 2-year State Plan in August, 2016. We are incorporating some new steps into the process this year to increase CAA involvement in the final plan. As we have discussed at VACAP Roundtables, OVCS is considering changes to Monitoring (risk assessment, frequency, meeting structure). We will also need to update the Organizational Standards section of the plan to reflect the work of the Task Force. And we will be developing a two-year Training and Technical Assistance Plan, with network input. Here is the basic schedule to keep in mind:

- March 31st- OVCS makes State Plan changes available to the network for comments.
- April VACAP- May include a listening session during.
- April 29th- Comment period ends for first draft of State Plan.
- May 13th- OVCS incorporates changes, sends suggested Final State Plan to network
- May 31st- 2nd Comment period ends.
- June- OVCS will conduct webinars/discussions on Final State Plan with network. Will include a feedback session at the VACAP Conference.
- July- Legislative hearing will be held in Richmond, CAA's invited to speak on final plan.
- August- OVCS submits Final State Plan to Federal OCS for review/acceptance.

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STAY CONNECTED

